

THE SUNSHINE CHAPTER - November Newsletter 2014



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# NEWH Sunshine Chapter

Board of Directors 2014

<b>CINDY ANDREWS</b> PRESIDENT	SUNBRITE OUTDOOR FURNITURE
<b>LORA SPRAN</b> VP/ADMINISTRATION	WALT DISNEY IMAGINEERING
<b>TEDDI POWERS</b> VP/DEVELOPMENT	URBAN ART COMPANY
<b>CARELLE K. RINGHAUSEN</b> SECRETARY	CR AND COMPANY
<b>ANGELA REED</b> TREASURER	NIEMANN INTERIORS
<b>MARISSA COLLI</b> PAST PRESIDENT/PARLIAMENTARIAN	INTERFACE FLOOR
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<b>LAURA GAULT</b> SCHOLARSHIP	NIEMANN INTERIORS
<b>PAM NIEMANN</b> MEMBERSHIP	NIEMANN INTERIORS
<b>ANGELA REED</b> PROGRAMMING	NIEMANN INTERIORS
<b>CINDY ANDREWS</b> <b>TEDDI POWERS</b> <b>ANGELA REED</b> FUNDRAISING	SUNBRITE OUTDOOR FURNITURE URBAN ART COMPANY NIEMANN INTERIORS
<b>EVE DEGROOT</b> SUSTAINABILITY	PORCELANOSA
<b>CHRIS SCHAFFER</b> HOSPITALITY	ISG INSTALLATION SERVICES
<b>SYDNEY MOELLER</b> <b>LAURA GAULT</b> COMMUNICATIONS/PUBLICATIONS	BAKER BARRIOS ARCHITECTS NIEMANN INTERIORS
<b>SAMANTHA KAN</b> COMMUNITY SERVICE	BENTLEY
<b>LAURA KLINKOSE</b> PUBLIC RELATIONS	THE CARROLL ADAMS GROUP
<b>SAMANTHA CASH</b> WEB COMMUNICATIONS	WYNDHAM VACATION OWNERSHIP
<b>DINA BELON</b> HISTORIAN	MINDCLICK, SGM
<b>ADRIENNE CRADDOCK</b> STUDENT REPRESENTATIVE	SEMINOLE STATE COLLEGE
<b>JOEMY VEGA</b> STRATEGIC ALLIANCE	DEVEGA STUDIO

**Sunshine**  
**NEWH**  
The Hospitality Industry Network

## Sunshine Sundowner 2015

**SAVE THE DATE**

**ORLANDO**  
First Wednesday of the month

**TAMPA**  
Third Thursday ever other month

NEWH Regional Trade Show  
Orlando Hyatt  
MARCH 19, 2015

Visit [www.newh.org](http://www.newh.org)  
Chapters / Sunshine / Events  
for all our events

Like us on Facebook for all our events

**SAVE  
THE  
DATE!**

**NEWH LEADERSHIP**  
*conference*  
people & products  
LEADING HOSPITALITY

**DREAM BECOME BIGGER**  
DALLAS, TX January 22-24, 2015

**FOR MORE INFORMATION VISIT  
OUR WEBSITE AT  
[WWW.NEWH.ORG](http://WWW.NEWH.ORG)**

or contact Jena Seibel, NEWH, Inc.  
email: [leadership.conference@newh.org](mailto:leadership.conference@newh.org)  
Questions, call: 800.593.6394

NEWH will host its biennial NEWH Leadership Conference in Dallas, TX Thursday, Friday and Saturday, January 22-24, at the The Fairmont Dallas.

The 2015 Leadership Conference begins Thursday with a product showcase including the newest product innovations and services introduced on the show floor. Friday and Saturday will focus on strategies to move your business into the future. Leading professionals and industry icons will deliver impactful sessions and participate in interactive events that will expand your knowledge and network!

### Events at a Glance...

- November**
- NEWH Sunshine Chapter Board Meeting 5-6PM  
Wednesday, November 5th ♦ The Yardhouse-IDrive
- NEWH Sunshine Chapter Sundowner  
Wednesday, November 5th – 6pm ♦ The Yardhouse-IDrive
- Student Tour  
Thursday, November 20th – 6pm ♦ Tampa TBD
- December**
- NEWH Sunshine Chapter Board Meeting  
Wednesday, December 3rd 5-6PM ♦ Hilton IDrive
- NEWH Sunshine Chapter Holiday Sundowner and Toy Drive  
Wednesday, December 3rd 6PM ♦ Hilton IDrive
- NEWH Sunshine Chapter Sundowner in Tampa  
Thursday, December 18th ♦ Time & Location TBD
- January**
- NEWH SunshineChapter Board Meeting TBD  
Wednesday, January 7th 5-6PM ♦ Location TBD
- NEWH Sunshine Chapter Sundowner TBD  
Wednesday, January 7th 6PM ♦ Location TBD
- NEWH Leadership Conference  
Thursday, January 22nd thru Saturday, January 24th  
♦ Fairmont HotelDallas, TX
- NEWH SunshineChapter Board MeetingTBD  
Wednesday, January 7th 5-6PM ♦ Location TBD
- February**
- NEWH SunshineChapter Board Meeting TBD  
Wednesday, February 4th 5-6PM ♦ Location TBD
- NEWH SunshineChapter Sundowner TBD  
Wednesday, February 4th 5-6PM ♦ Location TBD



Another successful year is coming to an end for our chapter, thanks to our hard working board.

In June, we pulled together and held a FUNdraising event that brought in big funds for our scholarships. We boogied, banged and bowled until our hearts were content. I don't think I've ever seen so many colorful afro wigs! Please see the highlights in this edition.

In July, August and September we were very happy to have inside Sundowners at a very unique venue called the Imperial Wine and Beer Garden, where we enjoyed master brewed beer and wine, while being able to shop for unique items made by local artists.

In October, we enjoyed our Annual Sustainable event at East End Market which was designed by one of our members, Grace Bade! We also were able to have six Sustainable vendors there to share their products and stories.

November brings our annual Student Event which will be held at Daltile, thank you Terry Tampa. The students will be enjoying a tour, pizza and sodas. Also being offered that night will be a CEU for our designers!

Finally, December brings us to our final Sundowner and annual Toys for Tots event, with a twist. We are hoping to raise more money for our Scholarship Fund by auctioning 2014 Samples from our Suppliers.

It has been an exhilarating year, welcoming new members and getting re-acquainted with "seasoned" members. I look forward to supporting Lora Spran and her new board in 2015.

In the Spirit of Networking,

Cindy Andrews-NEWH Sunshine President

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### Validus Construction Services LLC

#### COVER Feature

Validus Construction Services LLC is a commercial construction company that was founded by Nicole Wickens in 2012. Nicole's experience in commercial construction drove her to create a company designed to truly redefine the industry. Her aspiration was to build something better than expected – on time, on budget and with personal attention to every detail. The ultimate goal is to become the industry leader in quality, competitiveness and customer focused service. After almost a decade of running operations for a much larger national general contractor it occurred to Nicole that the industry was missing the mark in two major areas; Level of Service and WBE participation. With this in mind she set out to create Validus Construction Services.

Validus Construction offers a comprehensive package of services designed to allow the company to do what it takes to complete its projects with excellence and customer satisfaction. Some of these services include: Design Build, General Commercial Construction, Construction Management and Consulting. In addition, with our experience in the Central Florida market and over 20 years in the industry overall, we have developed long lasting owner and subcontractor relationships with the best in the industry. By strategically placing our personal reputation for professionalism, ability to develop and sustain business partnerships and quality of performance, we deliver results that exceed the client's expectations.

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NEWH SUNSHINE BOWLING EVENT & SCHOLARSHIP AWARDS DINNER

BOWLING EVENT

On June 26th our annual fundraiser was held at King's Lanes on I-Drive. This year we disco danced our way down to the bowling alley for a great event! The photo booth was a hit, the silent auction items were awesome, best outfit award trophy went to Josh Altenbach and Chris Schaefer rolled the highest score! In result of such a great turn out with lots of dancing, bowling and good times, we raised over \$10,000 for scholarships! Way to go Sunshine chapter! Thank you everyone for all of your support in helping us raise money for our scholarship funds that provides deserving students with the means that they need to be successful as they take their first steps into our industry.



From Left: Laura Gault, Josh Altenbach and Pam Niemann.



From Left: Keith Hudgins and Katie Hannigan



Back Row, From Left: Harris Gorab, Megan Royes, Jonathan Spurgeon & Mike Long  
Front Row, From Left: Britton Wren, Peggy Moran, Candace Mattras & Brittany Chihak



From Left: Sofia Diaz, Sherry Woltering, Chris Schaefer and Rosa Pacateque

SCHOLARSHIP DINNER EVENT 2014

Another great year for the Sunshine Chapter's Scholarships! Organized by Laura Gault, Scholarship Director, and committee. This year's four select students were awarded a sum of \$16,000! The scholarship awards dinner was held on Thursday August 7th, at the Orlando Citrus Club Downtown. The evening was kicked off by the service of a wonderful sit down dinner accompanied with speakers and the awards ceremony. The first speaker of the evening was past scholarship of 2013 recipient, Chaise Bishop. Ms. Bishop charmed the audience with stories of what opportunities the NEWH scholarship had provided for her in the past year and what she was able to achieve. Following Ms. Bishop was our industry speaker, Pam Niemann of Niemann Interiors. Celebrating 20 years of successfully owning her Interior Design firm, Ms. Niemann was all inspiring with stories of the challenges she faced right of college and shared words of encouragement that hard work and determination really do pay off!

The scholarship recipients of 2014 include: Daniella Hoar of Florida State University, Abigail Sugden of the University of Central Florida, Calyn Beese of the University of Central Florida and Andrew Tobias of Florida State University. All recipients were extremely grateful and proud of their achievement in receiving the NEWH scholarship. "It has been an honor being a major part of Scholarships with NEWH Sunshine chapter, which is the focus of our organization. There is no better feeling than calling a student and informing them of their achievement! Having been a scholarship recipient myself in 2012, I have a close connection with these students. I wish them all the best and encourage them to never give up on their dreams & goals!" – Laura Gault.



From Left: Josh Altenbach – Reid Witlin (Committee), Cindy Andrews – President, Daniella Hoar – Scholarship Recipient, Andrew Tobias – Scholarship Recipient, Calyn Beese – Scholarship Recipient, Laura Gault – Scholarship Director, Pam Niemann – Niemann Interiors (Speaker).



Abigail Sugden – 2014 Scholarship Recipient



Pam Niemann – Niemann Interiors (Speaker)



Chaise Bishop – 2013 Scholarship Recipient (Speaker)

## SUNDOWNERS &amp; STUDENT HIGHLIGHTS

## SUNDOWNERS AT BAR LOUIE AND YARDHOUSE

The last few Sunshine Chapter Sundowners have been awesome and included a range of new and exciting spots for our members and guests to experience! One location being the Imperial which is an eclectic scene that shares space with Washburn Imports- named after the owner John Washburn- the space features exotic and unique furnishings from all over the world. The Imperial has a local pub feel and is a must see spot where you can even purchase a new piece of furniture on your way out!



At Bar Louie, "The Larry's"!  
From left: Larry Weiner and Larry Hoffman

Our other Sundowners were housed at Bar Louie and Yardhouse- a new Darden concept in the Central Florida area. Bar Louie always delivers on good drinks and a fun vibe and allows for plenty of great networking among its spacious interiors. Yardhouse was a huge success for our Sundowner where we will wrap our year up before our Toys for Tots Sundowner. This Darden brand features hundreds of beers on tap, a gorgeous menu featuring favorite bar finds as well as some more local and fresh items. The



Meena Jotwani, Monica Figueroa  
and Maura Healy

modern decor and finishes were all show stoppers to the crowd. We have to mention their impressively elaborate tap system. Please mark your calendars to join us for Toys for Tots here in Orlando at the Hilton International Drive, December 3rd!



Heathrow Campus 1055 AAA Drive, Heathrow, FL 32746

## NCIDQ EXAM PREP COURSE



- ❖ Prepare for the April 2015 exam
- ❖ Held at the Central Florida testing location
- ❖ Seven-week course
- ❖ Practicum exam experience including space planning, egress, life safety, restroom, lighting and systems.
- ❖ Open to non-degree-seeking, post-Associate in Science (A.S.) or bachelor's degree students
- ❖ College enrollment and transcripts required

Seminole State College is providing an NCIDQ prep course for those preparing to take the practicum exam. This is a seven-week, in-class prep course designed to provide the exam experience as well as a critique of your work and progress. The course will be taught by a Florida licensed interior designer. Seating is limited. Registration opens Monday, Dec. 8.

### CONTACT

Holly Rodwick, RID, IIDA, LEED AP, ID+C  
Interior Design Program Manager  
rodwickh@seminolestate.edu  
407.708.4531

### SCHEDULE

Course No.: IND3413  
Section No.: 4021  
Date: Jan. 12 - March 4, 2015  
Days: Tuesdays & Thursdays  
Time: 6 -10 p.m.  
Location: Room HEA 340

## STUDENT *Highlight*



ANDREW TOBIAS recently graduated with a double major from Florida State University in Interior Design and Studio Art. He is more than excited about his evolving career in the design field. As an admirer, proponent, and practitioner of design and the arts, Mr. Tobias has been involved with and exposed to the arts his entire life through his family. He has come to realize that these early experiences would fuel his passion for design.

Andrew's education at Florida State University has provided him with the necessary skills to implement design. During that time he has discovered his passion lies within furniture design. He is thankful that the hospitality sector has many outlets that are akin to his desire. This fall he will begin the Interior Design Advanced Professional Master's program at FSU, with his focus being on furniture design, novel manufacturing techniques, and its relation to the built environment. Throughout the next year, he will explore how furniture relates to the end users and the overall vibe of a spatial experience.

Hospitality projects feature elements that are often custom, to create the desired effect Mr. Tobias is confident that his knowledge of design and the skills gained over the years will allow him to successfully realize any client's dreams. Current manufacturing possibilities and especially those on the technological precipice, provide him with new ways of design thinking to create original, unique forms. "My primary goal is to inspire my peers and mentors through high quality design that can be appreciated and understood by even the most uneducated observer". He is honored and thankful to have received the scholarship from the NEWH Sunshine Chapter, as it will help him to continue on his design career path.

COMMUNITY SERVICE & SHINING EXAMPLES



Thank you to everyone for attending our recent sustainable community event! East End Market – what a perfect venue to support sustainability and the local community.

Event sponsors, Interface, MDC, Daltile, JLF, Sunbrite, Valley Forge were present with information, samples, & giveaways.



Event Coordinator and Sustainable Chair, Eve DegrootHoffman



East End Markets Display of fresh succulents and herbs and Maura Healy

Grace Bade-Stevenson of Cuhachi & Peterson Architects gave in-depth tours as one of the interior designers that helped implement the sustainable practices of East End Market



Tour Guided By East End Market's Interior Designer Grace Bade

Wekiva Island sponsored a gift certificate giveaway - we awarded 2 attendees with \$25 gift certificates to spend on anything from food & beverages to canoeing & cabanas at lovely Wekiva Island! December 3rd!

**TOYS FOR TOTS** Please support TOYS FOR TOTS and bring an un-wrapped toy

Please join the **NEWH Sunshine Chapter** for our annual **Toys for Tots Holiday Celebration**

**Wednesday, December 3**  
**6:00pm - 8:30pm**  
**Hilton International Drive**  
 6001 Destination Parkway  
 Orlando, FL 32819

**Sponsorships Available**  
 Bar sponsors \$500  
 Food sponsors \$250  
 Contact Cindy Andrews for sponsorship and silent auction information  
 cindy@sunbritefurniture.com

please donate to our **SILENT AUCTION**

**FREE for NEWH members and guests**  
 Food and beverage ticket provided  
 Cash bar available  
 Valet parking available \$23  
 Self parking \$16

Congratulate our new **2015 NEWH Sunshine Chapter Board Members** and our "passing of the gavel" from our current President **Cindy Andrews** to our new President **Lora Spran**

**NEWH**  
 The Hospitality Industry Network

SHINING EXAMPLE



**Linda Horton**

"Being a member of NEWH provides all of us with tremendous opportunities to develop strong relationships within our industry. I owe a debt

Of gratitude to both Katherine Adams, one of our past Presidents and Stacey Berman (South Florida chapter) for the employment opportunities. Because of these two great ladies I have learned the value of relationships and gained invaluable insight into myself."

Linda brings over 30 years of experience in

product development and delivery of FF&E in the hospitality industry. She has recently re-joined Marriott Vacations Worldwide, where her current focus is project management of FF&E in the time-share renovation. She has teamed with multiple worldwide hospitality organizations in crafting Brand specific FF&E performance Standards, both for the lodging and time-share market segments. Working with two independent purchasing agencies provided her with a great opportunity to develop a broad and varied understanding of the various performance requirements of both Branded concepts and independent boutique properties.

Linda joined the Sunshine Chapter in 2009 and served as Chapter Secretary for two years.

MEMBERSHIP NEWS

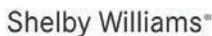
*benefactor*



*patron*



*supporting*



Niemann Interiors is thrilled to be celebrating 20 years in business! Since its inception in 1995, Niemann Interiors has steadily grown with repeat & new residential, hospitality and commercial business alike. Priding itself on detail-orientation, thorough communication, and a uniquely collaborative style, Niemann Interiors supplies an impressive complement of skills and talents while emphasizing the individualized service characteristic of a boutique firm. With projects from to St. Thomas to Sea World, Palm Beach to Park City, and Miami to Maui, Niemann Interiors is proud to share photographs and updates with industry watchers and friends on the Niemann Interiors' Facebook page (visit, LIKE, and Share while there) and on the website, [www.NiemannInteriors.com](http://www.NiemannInteriors.com). Niemann Interior's staff is made up of Principal/Owner Pam Niemann, Senior Designers Suzanne Meyer and Angela Reed, Interior Designers Laura Gault and Kelly Messina, and the Accounting and Purchasing team of Vicky McDaniel and Julianne Vosika. Niemann Interiors, endeavoring to be your design firm for life



Mary Katherine Mason and Stephen Sauter have recently become engaged, bought a house and are planning on having a baby around January 19, 2015. Things are moving at lightning speed... not sure if there is another speed with OzMK!



Marissa Colli has joined Interface here in Central Florida and works along with 2 teammates to cover a large area of the state. With Interface she will cover the Greater Orlando area as well as Gainesville providing flooring solutions in any segment.

Niemann Interior's welcomes the newest member of their team, Angela Reed. Mrs. Reed has been in the industry for 15 years bringing a plethora of skills to the company. Please join us in congratulating Angela as being a great addition to Niemann Interiors!

Jennifer "JC" Hammer has joined HAMMER DESIGN RESOURCES. She will be working with all of HDR's current manufacturers as well as continuing to represent Baker & McGuire. HDR has also added Electric Mirror, Provado, & French Heritage. New contact information is [jc@hammerdesignresources.com](mailto:jc@hammerdesignresources.com) / 407-325-6814.



Maura Healy, a 2014 graduate from Seminole State College, has recently joined the team at kbco Design as a junior designer. She has been actively involved in the large renovation on the WDW Swan and Dolphin Hotel. She really enjoys her team and looks forward to future hospitality projects with the company.

The Carroll Adams Group is pleased to announce the hiring of – Magan Bishop, Magan will be assisting Katherine Sprague, Taylor Robertson, Taylor will be working as Project Coordinator with Jennifer Gent's Team, Kathy Burgess, Kathy will be working as Project Coordinator on the Kayla Somoza/Rockie Jordan Team. Charlene Collins, Charlene will be working alongside Christina Wendlek, Trinity Pierce, Trinity will be working alongside Katherine Sprague as a Project Manager, and in addition we brought on Serena Moallem-Robertson as a Project Manager in our NYC office. Also, a new bight new addition, Katie Farina will be handling all vendor appointments and assisting with our marketing needs. We welcome all to The Carroll Adams Group Family.



The Carroll Adams Group has been awarded the following projects: The Crescent – Dallas, TX The Wave Waikiki - Oahu, HI ♦ The Ivy – Minneapolis, MN Cassa Hotel – New York, New York Embassy Suites – Pittsburg, PA I ♦ Marriott's Oceana Palms – Rivera Beach, FL Marriott's Ocean Pointe – Palm Beach, FL I ♦ Sheraton Bloomington – Bloomington, MN Aloft Sarasota – Sarasota, FL



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Commercial Works provides a professional, single, integrated solution to all your relocation needs to drive out the high costs of dealing with multiple suppliers. We provide innovative answers to complex questions and issues, where a flexible approach and the highest professional standards are a must. Our services are utilized in some of the largest Fortune 500 companies in the country - where trust, reliability, credibility, reputation and innovation are how things get accomplished.

Commercial Works was built on the "can do" approach to commercial relocation. Throughout the last 4 decades, there is hardly a situation we haven't encountered - and conquered. We are solution specialists - finding not just the right way to **plan, furnish, move or manage** your project - but the best way. These methods not only save you time and money, but more importantly, complete the work with minimal disruption to your business. Allowing you to do what you do best - run your business!

**Mike Maddux**  
Regional Vice President

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Orlando, FL 32837  
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8 November 2014

MEMBER SPOTLIGHT



**Terry Tampa**

I have been in the flooring industry for over 30 years. My career started in New Jersey. I was a "stay at home mom" raising my daughter and son until the ages of 8 and 10.

While being a stay at home Mom I attended classes in the evening to complete my education at Middlesex County College. I started back to work as a customer service representative at World Carpets part time. This started my love of the flooring industry.

I worked at World Carpets and was promoted to the assistant to the Vice President for the northeast of the United States for five years. Not being able to deal with the cold weather in New Jersey, my family made the decision to move to Florida. This was in 1987. I wanted to stay in the flooring industry and was fortunate enough to land a sales position at Sun

Flooring, a distributor of carpet, vinyl composition tile and ceramic tile.

After five years, I accepted a position at Cooper Distributors. This is where I truly found my love - ceramic tile and natural stone. I then made the decision to move onto a distributor strictly for ceramic and porcelain tile eventually accepting a position as Architectural Representative for Daltile. My journey with this great company has been 16 years.

I have won many awards throughout my career: Top salesperson for Cooper for three years in a row; First year with Daltile - "Rookie of the Year" - President's Club with a 2 million dollar sale and many more. But the best reward of my career has been the relationships I have established with so many talented, wonderful designers. I am awed every day by what my clients can do with my product and want to thank each and every one of you for making me a success. Without you I would not be "highlighted" in your fine magazine.